

## EVENTS

### **Indian Army MAKE Seminar 2018**

**New Delhi, 29 October 2018**

The Society of Indian Defence Manufacturers (SIDM), together with the Confederation of Indian Industry (CII) collaborated with the Indian Army to organise the Indian Army MAKE Seminar 2018 on Monday, 29 October 2018.

The objective of the seminar was to disseminate the list of 'Make' Projects identified by the Indian Army to the perspective industry participants. MAKE process is at the very heart of Make in India. This category was formally introduced in DPP 2016 as a separate chapter with an emphasis on import substitution, wider participation of Indian industry, incentives for the MSME sector and self-reliance....

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### **Special Seminar on 'Achieving Rs. 35,000 Crore Defence Exports'**

**New Delhi, 29 October 2018**

At the behest of the Ministry of Defence, the Society of Indian Defence Manufacturers (SIDM), in collaboration with the Confederation of Indian Industry (CII) organised a Special Seminar on 'Achieving Rs. 35,000 Crore Defence Exports' on 29 October 2018, which was chaired by Dr Ajay Kumar, Secretary (DP), Ministry of Defence, Government of India. The Department of Defence Production, Ministry of Defence has recently notified a new 'Scheme for Promotion of Defence Exports' with the objective of enhancing annual defence exports to Rs. 35,000 crores by the year 2025, as envisioned in the Draft Defence Production Policy 2018....

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## POLICY ADVOCACY

### **Broad basing of evaluation criteria for Make-II Procedure**

**New Delhi, 05 October 2018**

SIDM led an industry delegation to a meeting with JS (DIP) to reconsider the evaluation criteria for shortlisting of Development Agencies under Make-II Procedure. SIDM represented industry's views to relax the financial gates put up for Development Agencies by means of stringent commercial evaluation criteria at the prototype development stage. The final decision is awaited from the Ministry.

## **SIDM @Uttar Pradesh Defence Expo 2018 (UPDEX-18)** **Kanpur, 14-15 November 2018**

SIDM has actively advocated for the creation of defence industrial corridors at multiple locations throughout the country by way of numerous seminars, workshops and events. In recognition of the initiative shown by SIDM, Brig Ashis Bhattacharyya (Retd.), Senior Advisor, SIDM was invited as a special guest at the first Uttar Pradesh Defence Expo 2018 on 14 & 15 November 2018, where he delivered the 'Keynote Address'. SIDM has been working closely with the UP Government & industry to facilitate participation of large, medium and small enterprises in the Defence Industrial Corridor and at UPDEX-18 Brig. Bhattacharyya spoke at length on infrastructure & policy issues and opportunities for industry in the upcoming corridor.

## **INTERNATIONAL COOPERATION**

### **Indo Defence 2018**

**Jakarta, Indonesia; 07-10 November 2018**

SIDM organised a visit to Indonesia's premier Tri-Service Defence event which is hosted by their Ministry of Defence. SIDM had been designated as the nodal agency by the MoD for mobilizing the Private Industry.

The delegation provided an opportunity to Indian Industry to leverage the business potential that Indonesia offers. An INDIA pavilion was set up by the MoD where facilitation for B2Bs was constituted for the Industry.

### **5th International HLS and Cyber Conference**

**Tel Aviv, Israel; 12-15 November 2018**

Society of Indian Defence Manufacturers in partnership with the Economic and Trade Mission, Embassy of Israel, New Delhi mounted a delegation to the 5th International HLS and Cyber Conference in Tel Aviv, Israel from 12-15th November 2018.

The conference introduced the participating delegates to senior government officials and agencies from around the world, as well as executives from multinational companies and leading enterprises. The conference was a three-day event being curated by the Israel Export Institute, in co-operation with the Israeli Government Ministries. The objective of the visit was to further strengthen Indo-Israeli business relations where innovative companies explore partnerships and enhance cooperation.

## **UPCOMING INTERNATIONAL DELEGATION**

### **IDEX | International Defence Exhibition & Conference**

**Abu Dhabi, UAE; 17-21 February 2019**

IDEX is the only international defence exhibition and conference in the MENA region demonstrating the latest technology across land, sea and air sectors of defence. IDEX is held under the patronage of His Highness Sheikh Khalifa Bin Zayed Al Nahyan, President of the UAE and Supreme Commander of the UAE Armed Forces and is organised by the IDEX LLC in association and with the full support of the UAE Armed Forces. SIDM is planning a delegation visit to IDEX. All queries may be directed towards **Mr Avnish Patnaik** on [avnish.patnaik@cii.in](mailto:avnish.patnaik@cii.in).

## E- VALUE ADDED SERVICES

Among other services, SIDM curates opportunities in defence manufacturing from India and around the world. Global tenders, government RFPs/RFIs, other business alerts and a product/service directory are available exclusively to SIDM Members and the subscribers of SIDM 'E-Value Added Service (E-VAS).' E-VAS is an integrated platform and directory of all defence manufacturing opportunities, which allows members to keep abreast with business opportunities from the global defence industry. Subscribers will receive daily email alerts, along with a monthly bulletin highlighting SIDM activities, proceedings of various events, important developments in the sector. In addition, subscribers would also receive leads and alerts about consulting and other services offered by SIDM. Annual fee for the E-VAS is Rs. 10,000/- For subscribing to SIDM's E-VAS service, or to seek more information, please write to [yashvardhan.verma@cii.in](mailto:yashvardhan.verma@cii.in).

## MEMBERSHIP UPDATE

As on 26 November 2018, 333 companies have applied for SIDM membership.

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